

# JUST KISS – collaboration made easy

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# KISS – Keep It Simple, Stupid

- Person to Person works best for quick, problem resolution. Issues to consider:
  - What can be done informally and what can't
  - Trusting, professional relationships are key and built on common interests
  - Not just the 'big boss'. Involve deputies for continuity and succession
  - Start small and use whatever tool is easiest – SMS, WhatsApp, Skype or even boring old email
  - Success breeds success

# When it isn't simple ...

- Formal cross-border sharing requires an investment of time:
  - Focus on what can be achieved. What does your legal context allow you to do now?
  - What other agendas might your sharing support? Border security? Access to entitlements?
  - Find common ground. You don't have to do the same with each country.
  - Be tactical and agile. Make a small step now, show success and then take the next step.

# Build your networks – start with me

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